



## LTI Hosts Visit From Senator Benjamin Downing and Massachusetts Community Development Finance Corp. (CDFC)

Pittsfield, MA - Friday, December 18 - On December 18, LTI hosted a press conference with Senator Ben Downing, members from the Massachusetts Community Development Finance Corporation, and local area business professionals and business press. The event was held at LTI's new corporate headquarters located in Pittsfield Massachusetts, and was sponsored by Senator Downing's office.

The CDFC provides financing to small businesses in Massachusetts with the purpose of creating and preserving jobs and promoting economic development. Brief speeches were presented by those present, sharing how partnership with the CDFC has brought new employment, as well as increased revenue to Berkshire County Businesses. LTI showcased their ability to consolidate the company's Florida factory into their newly headquartered facility at Federico Drive with the help of a \$500,000 loan from the CDFC. By doing this, not only were as many as 10 jobs transferred to Massachusetts, more than 50 new hires have been the result thus far. "We are very pleased to be able to partner with CDFC to keep our company moving forward," said Jeff Besse, co-owner of LTI Smart Glass. John Martino, co-owner of LTI, expressed his excitement to have a room filled with so many flourishing Berkshire businesses, all of whom have existing transactions with one another.

At the conclusion, LTI offered a "factory tour" showing off their new equipment and new 90,000 square foot facility. Each attendee was able to see how glass comes into the factory, gets manufactured into a finished product, and ships out to a new destination.

### About The LTI Group

For the past decade the LTI Group has been specializing in Switchable Privacy, Decorative Laminates and Security Glazing. The LTI Group is newly headquartered in Pittsfield, Massachusetts and has its facilities in both Lenox and Pittsfield Mass.

For more information visit us at [www.ltisg.com](http://www.ltisg.com)

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